



# Christmas Marketing Plan

## 6 WEEKS BEFORE CHRISTMAS

- ☐ PRODUCE A HOLIDAY CATALOGUE OR GIFT GUIDE
- ☐ DESIGN BRANDED HOLIDAY ELEMENTS
- ☐ DECIDE YOUR HOLIDAY INCENTIVES
- ☐ CREATE GIFT CARDS AND CERTIFICATES

## 3 WEEK BEFORE CHRISTMAS

- ☐ START YOUR GIFT-WRAPPING SERVICE
- ☐ RUN A HOLIDAY CONTEST OR GIVEAWAY
- ☐ CREATE AN INDUSTRY SPECIFIC DOWNLOADABLE
- ☐ HOLD A "12 DAYS OF CHRISTMAS" EVENT

## 5 WEEKS BEFORE CHRISTMAS

- ☐ LAUNCH YOUR EMAIL MARKETING CAMPAIGN
- ☐ CREATE A HOLIDAY AREA IN YOUR WEBSITE
- ☐ HOST A HOLIDAY PRE-SALE

## 2 WEEK BEFORE CHRISTMAS

- ☐ SEND GREETING CARDS
- ☐ HOST AN OPEN HOUSE DAY
- ☐ ORGANISE A FUNDRAISING CAMPAIGN
- ☐ HOLD A CHRISTMAS PARTY

## 4 WEEKS BEFORE CHRISTMAS

- ☐ DRESS UP YOUR SHOP
- ☐ START A CHRISTMAS COUNTDOWN
- ☐ ADD FESTIVE GRAPHICS TO YOUR DIGITAL COMMUNICATIONS

## 1 WEEK BEFORE CHRISTMAS

- ☐ SCHEDULE SOCIAL MEDIA TO AUTO-POST
- ☐ SEND HOLIDAY GREETINGS EMAILS
- ☐ COMMUNICATE HOLIDAY BUSINESS HOURS
- ☐ SCHEDULE AN END-OF-YEAR EMAIL UPDATE